

## SUMMIT AGRO INTERNATIONAL

Corporate Profile

A trading company contributing

both to people's lives and the environment



住商アグロインターナショナル株式会社 SUMMIT AGRO INTERNATIONAL LTD.



Seeking to establish a harmonious coexistence among people, other living creatures, and the environment



#### - Management Principal



To achieve prosperity and realize dreams through sound business activities



To place prime importance on integrity and sound management with utmost respect for the individual



To foster a corporate culture full of vitality and conductive to innovation



#### ∼Origin of the logo∼

A circular image represents our global presence to work in harmony with our Valued Customers and Partners. The different tones of orange evoking our works for the bright future like shinning Sun, and the green leaf, which reflects our daily commitment to the environment and sustainable products for the society benefits. This circle has open spaces, showing our openness and willingness to develop and welcome new types of alliances and technological solutions for the diverse and new needs of the Valued Customers and Partners.

## Taking advantage of our product expertise – only possible through our vast experience as a specialized trading company

Trading	Domestic sales, import/export, third-country markets
Supply of value-added information	Market information, technical information, management information
Business Build-Up	Engineering (development and production support), development of distribution channels (supply chain management)

#### **CEO MESSAGE**

We like to create value added business and are keenly aiming to be a leading trading company in Japan agro industry, backed by trust from stake holders.

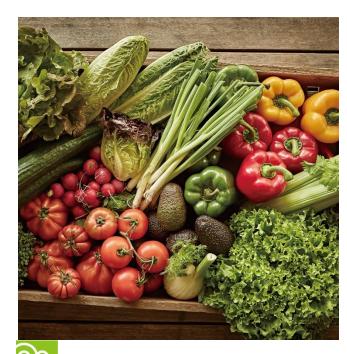


#### **COMPANY OVERVIEW**

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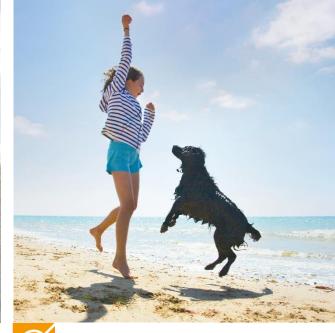
## **Business Domain for Smile**





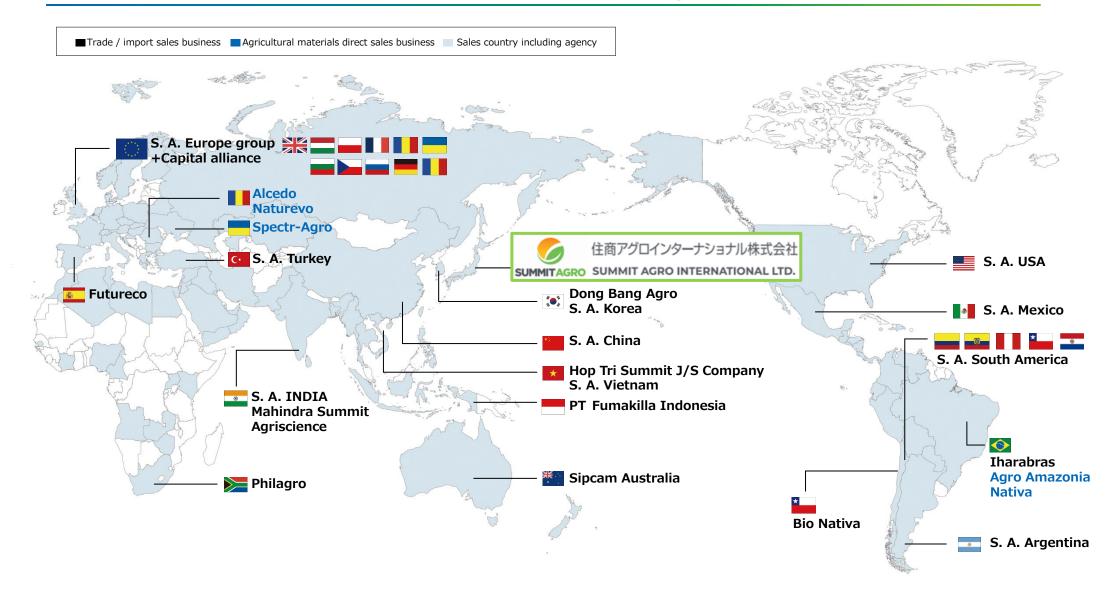


Life Environment Business Line



**Animal Science Business Line** 

## **Business Network of Summit Agro International**



#### Business Domain



Contributing to "Agriculture" as a means of protecting people's "Food"

### Agri Science Business Line



#### +MISSION

Taking advantage of our product expertise -

Only possible through our vast experience as a specialized trading company.

Aiming to ensure a sustainable supply of food throughout the world.

#### +STRATEGY/STRENGTH

- 1. Know-how in the field of agriculture acquired over many years
- 2. Development and value enhancement of products suitable for the local environment
- 3. Establishing strong supply chains through our own sales network

#### **+PRODUCTS**

**Crop Protection** 

**Products** 

Insecticide, fungicides, herbicides, plant growth regulators, communication disruption pheromones, etc.

Others

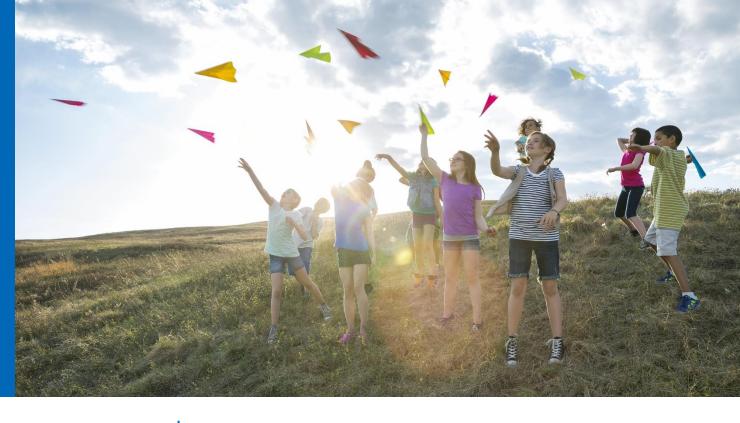
Biostimulant, high performance fertilizer, agricultural equipment, etc.

#### Business Domain



Contributing to "Life environment" as a means of protecting people's "LIFE"

## Life Environment Business Line



#### +MISSION

Protect people's lives and health and contribute to improving environmental hygiene

#### +STRATEGY/STRENGTH

Customer responsiveness using expertise and global networks

- 1. Risk management in response to relevant laws and regulations in each country
- 2. Value chain construction (procurement, processing, logistics, sales, etc.)
- 3. Product planning that responds to customer needs (design / manufacturing contracts, etc.)

#### **+PRODUCTS**

Products | Household insecticides, repellents, disinfectants,

public health insecticides, termite control agents,

etc.

Equipment | Scattering equipment, manufacturing equipment,

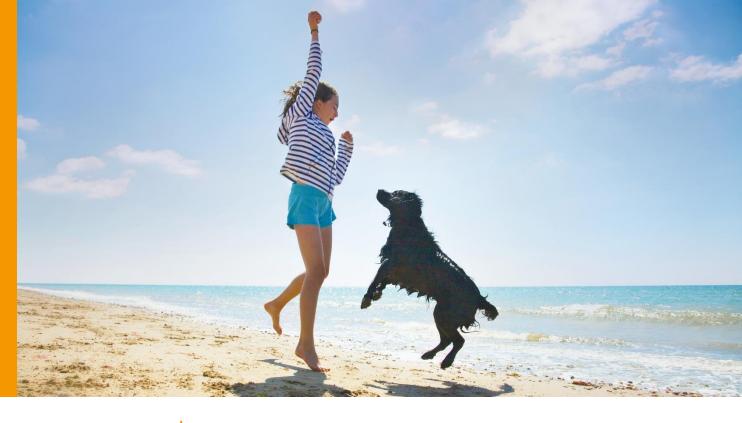
etc.

#### Business Domain



Creating a better future for humans and animals

# **Animal Science Business Line**



#### +MISSION

We will contribute to a prosperous and healthy future for humans and animals.

#### +STRATEGY/STRENGTH

- 1. Professional organization and global network including veterinarians and pharmacists
- 2. Management know-how of approvals and licenses in response to relevant laws and regulations
- 3. Supply chain management including R&D

#### +PRODUCTS

Veterinary Medicines Raw materials and APIs(such as antibiotics and hormones), etc.

Pet-care Products

Dog & Cat toys, treats, grooming products, and flea-tick control products, etc.



The Hartz Mountain Corporation, founded in 1926, is a leading pet supplies brand in the United States. Became a member of Sumitomo Corporation Group in 2004, and in Japan, we are developing Hartz brand licensed pet supplies.

"Hartz®" is a registered trademark of The Hartz Mountain Corporation.

HR & GA Dept. **President HR & GA Team** System & Business Law Team **Corporate Planning Team Administration Dept. Risk Management Team Agriscience Dept. No.1** Japan & East Asia Team Asia & Korea Team Asia Strategic Business Dept. **Strategic Business Development Team Business Management Support Team** The Americas & Oceania Team **Agriscience Dept. No.2 EMEA** Team **Agriscience Dept. No.3 Product Planning Dept. Regulatory Affairs Team Business Development Team** Life Environment Dept. **Life Environment Team Pharma Affairs Team Animal Science Dept. Hartz Pet Care Business Team Animal Health Business Team** Pharma Affairs Team

