

# SUMMIT AGRO INTERNATIONAL

**Corporate Profile** 

### A trading company contributing both to people's lives and the environment



住商アグロインターナショナル株式会社 SUMMIT AGRO INTERNATIONAL LTD.



Seeking to establish a harmonious coexistence among people, other living creatures, and the environment



#### - Management Principal

To achieve prosperity and realize dreams through sound business activities



To place prime importance on integrity and sound management with utmost respect for the individual

To foster a corporate culture full of vitality and conductive to innovation



#### Origin of the logo

Water star, Earth. Designed with the desire to be a company that supports the greenery and contributes to people's health and living environment

# Taking advantage of our product expertise – only possible through our vast experience as a specialized trading company

Trading	Domestic sales, import/export, third-country markets
Supply of value-added information	Market information, technical information, management information,
Business Build-Up	Engineering (development and production support), development of distribution channels (supply chain management)

#### **CEO MESSAGE**

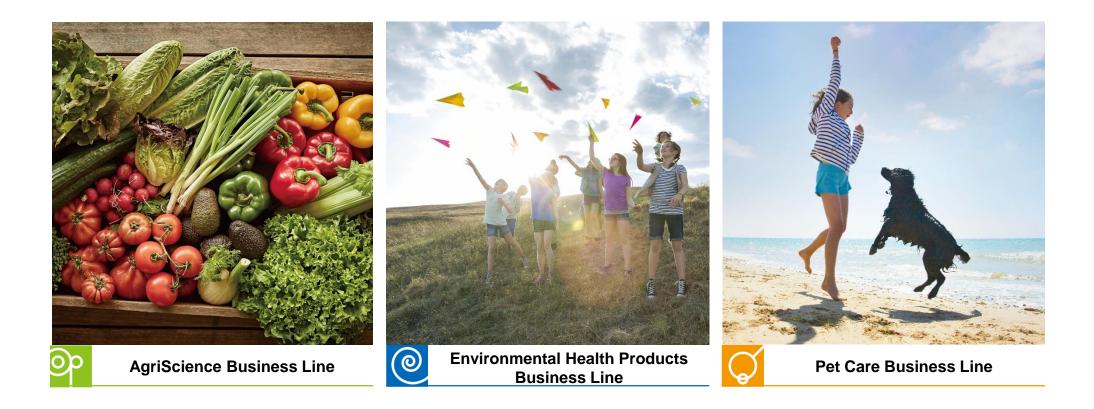
We like to create value added business and are keenly aiming to be a leading trading company in Japan agro industry, backed by trust from stake holders.



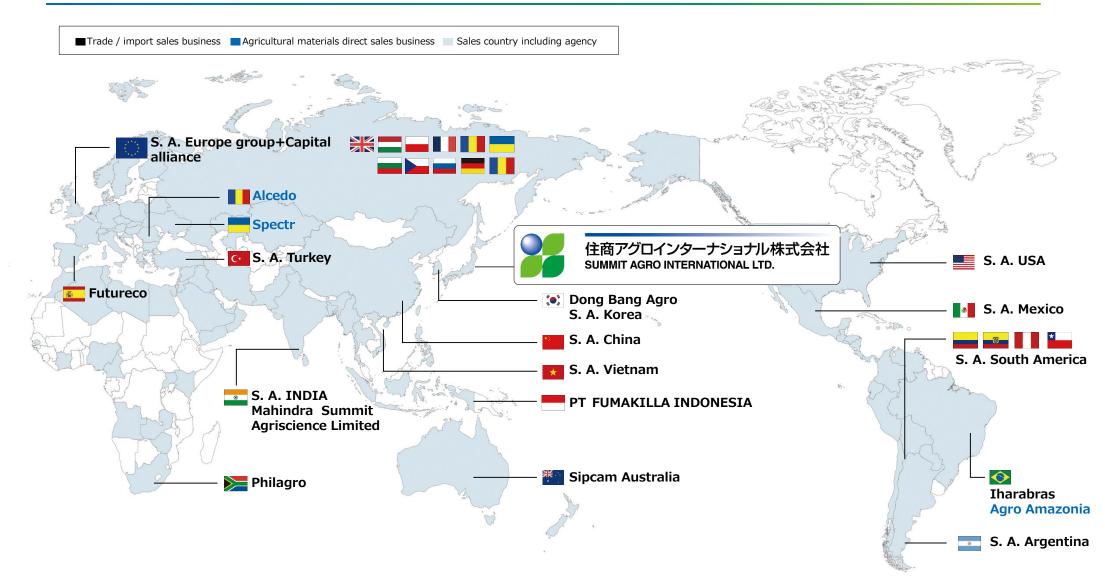
#### **COMPANY OVERVIEW**

ΝΑΜΕ	Summit Agro International Ltd.
CAPITAL	320 million yen (shareholder : Sumitomo Corporation,100%)
PRINCIPALE ADDRESS	Sumitomo Corporation Takebashi BLD. 9F 1-2-2, Hitotsubashi, Chiyoda-ku, Tokyo 100-0003, Japan TEL 03-6259-1200 FAX 03-6259-1350
SALES	42.9 billion yen(As of March 2020)
EMPLOYEE	113(As of April 2020)
URL	http://www.summit-agro.co.jp/index.html
HISTORY	
J u l 1 9 8 2	Established as a consulting company for agriculture and environmental hygiene. (Name: Health-Agro Ltd., Head Office: Kanda Nishiki-cho, Tokyo)
Jun 1996	Company name changed from Health-Agro Ltd. to Summit Agro Ltd.
Jun 1999	Merged with Sumisho Specialty Chemicals International Co., Ltd., and, as the surviving company, became specialized in crop protection products and hygienic insecticides.
Nov 1999	Company name changed to Summit Agro International Ltd.
May 2001	Relocated Head Office to Harumi, Tokyo.
Sep 2001	Capital increased to 320 million yen.
Feb 2008	Advanced into the pet products market.
Jul 2018	Relocated Head Office to Hitotsubashi, Tokyo.

### **Business Domain for Smile**



### **Business Network of Summit Agro International**



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#### Business Domain



Contributing to "Agriculture" as a means of protecting people's "Food"

## AgriScience Business Line



#### +MISSION

- Taking advantage of our product expertise -
- Only possible through our vast experience as a specialized trading company.

Aiming to ensure a sustainable supply of food throughout the world.

#### +STRATEGY/STRENGTH

- 1. Know-how in the field of agriculture acquired over many years
- 2. Development and value enhancement of products suitable for the local environment
- 3. Establishing strong supply chains through our own sales network

#### +PRODUCTS

Crop Protection Products	Insecticide, fungicides, herbicides, plant growth regulators, communication disruption pheromones, etc.
Seed	Various vegetables, rapeseed, sunflower, corn, soybean, etc.
Others	Biostimulant, high performance fertilizer, agricultural equipment, etc.

#### Business Domain



Contributing to "Life environment" as a means of protecting people's "LIFE"

### Environmental Health Products Business Line



#### +MISSION

Protect people's lives and health and contribute to improving environmental hygiene

#### +STRATEGY/STRENGTH

Customer responsiveness using expertise and global networks

- 1. Risk management in response to relevant laws and regulations in each country
- 2. Value chain construction (procurement, processing, logistics, sales, etc.)
- 3. Product planning that responds to customer needs (design / manufacturing contracts, etc.)

#### +PRODUCTS

Products	Household insecticides, repellents, disinfectants,	
	public health insecticides, termite control agents,	
	etc.	
Equipment	Scattering equipment, manufacturing equipment, etc.	

#### Business Domain



Contributing to "Bonds with Pets" with a certain quality

# Pet Care Business Line



#### +MISSION

For the healthy daily life of pets, who are part of the family Deepen bonds between pets and people with reliable, quality products

#### +STRATEGY/STRENGTH

- **1.** Customized products that have a proven record in the United States
- 2. High-performance products based on the theme of good health
- 3. Joint development with veterinarians

#### +PRODUCTS

Gum for dogs	Dental care gum, etc.
Toys for dogs	Dental care toys, Educational toys Communication toys
	communication toys
Gum for cats $ $	Dental care gum, etc.



"Hartz : In June 2004 ,Sumitomo Corporation Group acquired The Hartz Mountain Corporation , a leading pet product manufacturer in the United States , successfully advancing into the US pet products market , which is the world's largest. Organization As of Apr. 2020

